

Experience

Professional Skills

Knowledge

Confidence



Company Profile

Akhil International Management Solutions (AIMS) was established in UAE in 2015 to offer guidance to career aspirants for their global professional development in Quantity Surveying and Project Management in the Construction industry. AIMS provides Continuing Professional Development (CPD) program for Construction professionals.

AIMS is specialised to provide professional mentoring for the Assessment of Professional Competence (APC) of several Chartered Institutions. AIMS CPD seminars and webinars are structured to provide necessary guidelines as required by Chartered Institutions and are delivered by experienced industry professionals. AIMS customises a unique competency driven guidance program that provides solutions that include imparting business skills and building confidence.

AIMS has successfully completed mentoring programs to more than 2500 professionals in all GCC and Asian countries, including India and the Philippines.

Contents

- **Company Profile**
- **About the Founder**
- **AIMS Global Vision 2025**
- **AIMS Services and Programs**
- **Competency Driven Guidance Program**
- **Corporate Performance Development Program**
- **Continuing Professional Development (CPD) - Seminars and Webinars**
- **Success Journey of AIMS**
- **Mock Interviews**
- **AIMS Teamwork for Success**
- **Testimonials**

About the Founder



AIMS Founder, Mr. Ramesh is a fellow member of various global QS professional institutions such as RICS (UK), AIQS (Australia) and IOS (India). He qualified as a Chartered Quantity Surveyor (MRICS) in 2008. Later, he extensively mentored many global QS professionals in all GCC countries and India for over 12 years. He has over 24 years of experience in the construction industry in UAE, Malaysia and India.

Mr. Ramesh has attained fellowships with the AIQS in 2013, RICS in 2014 and IOS in 2015. Further to his hard work and selfless service to Quantity Surveying professionals in the Middle East, he has received two international recognition awards from RICS in the categories of "Outstanding Mentor" in 2009 and "Best Counselor" in 2011 in MENA region.

In November 2013, he received an infinite value award in the individual category of "QS Advocacy" with a global recognition from AIQS in Sydney, Australia. After establishing AIMS in 2015, more than 200 MRICS and 25 MAIQS professionals attained success under his mentorship.

Global Vision and Mission



Aspiration
Inspiration
Motivation
Success

Vision

We aim to build confidence in Construction Industry professionals by imparting knowledge and skills, with our unique competency driven knowledge sharing CPD sessions. AIMS mentors all career aspirants to attain excellence in personal, technical and professional skills.

Mission

Our mission is to provide the right guidance to QS and PM professionals with an appropriate need analysis for their professional development to achieve chartered status from global chartered institutions.



AIMS Professional Services and Programs



Our Continuing Professional Development (CPD) events are tailored to contribute to professional development as required by Chartered Institutions and are delivered by experienced industry professionals.

AIMS supports individual aspirants from the construction industry with proper need analysis for their professional development and provide further structured guidance in a step by step processes.

AIMS provides inspiration and motivation to the professional aspirants with a true spirit of teamwork for their success.

AIMS also provides economical solutions at the corporate level with appropriate Skill development programs for the Construction Industry related organisations. We help organisations to improve the performance of Quantity Surveying and Project Management Professionals through proper need analysis to meet their development plans.



Our customised unique competency driven guidance program provides solutions that include imparting of business skills, build the confidence, and provide objective advice and expertise to help organisations to develop specialist skills for their employees.

AIMS provides cutting edge career development guidance, specialising in management, leadership, negotiation, presentation, communication, personal effectiveness. Our programs are tailored for easy understanding and learning in a structured way.

Competency Driven Guidance Program for APC interviews

AIMS Competency Driven Guidance program for Assessment of Professional Competence (APC) is the one of the unique services provided by AIMS. Our Continuing Professional Development (CPD) events are tailored to support individual aspirants from construction industry with proper need analysis for their professional development. AIMS has been successfully conducting APC programs since 2014 in Dubai, Abu Dhabi, Kuwait and Oman. We have trained over 175 professionals from 15 nationalities at AIMS in last 2 years and recorded many success stories at global level. We are committed to provide very high quality mentoring, inspiration and motivation to the professional aspirants with true spirit of teamwork for their success.

Experience and knowledge

Effective Writing Skills

Presentation Skills

Interview Skills

Professionalism & confidence

5

Years of successful journey
More than 225 attained success

1200

Professionals
mentored

25

Nationality professionals
utilized services

Benefits of the Program

- 50 hours CPD (Continuing Professional Development) by live seminars and webinars
- Reference Study Material for APC preparation and guidance on study skills
- Professional networking opportunities and global exposure in the industry
- Team working activities to develop your leadership and communication skills
- Information of all professional CPD seminars in AIMS network and other institutes
- Skill-based assessments and group discussions
- Guidance on professional writing skills by experts
- Guidance on Presentation skills for interviews
- Effective Study skills to remember competencies
- Interview skills and mock interviews



Competency Driven Guidance Program - Global CPD Seminars and Webinars



Corporate Performance Development Training Programs

AIMS provides performance development training programs to construction industry-related organisations. We help organisations to improve the performance of Quantity Surveying, Commercial, Contracts and Project Management professionals through a proper need analysis to resolve the existing organisational issues. We customise our training programs to meet the organisational needs and provide solutions at global standards to enhance individual performance to deliver professional services with confidence.

We had successfully conducted our unique customised corporate performance development training programs to various organisations in the UAE, other GCC countries and India.



List of our training programs

- Quantity Surveying
- Contracts Management
- Contract Administration
- Cost Management
- Commercial Management
- Claims Management
- Project Management
- Soft skills for Engineers/QS
- Leadership skills
- Management skills
- Communication skills
- Presentation skills
- Client care skills
- Motivational skills
- Positive attitude building
- Team building skills
- Design thinking for success



Highlights of Corporate Performance Development Training Programs



"Claims Management" to Al Balagh Company in Doha, Qatar.



"Contracts Management " to Dadabhai Construction Company in Bahrain.



Corporate training to JLL,
Riyadh, KSA.



Corporate training to Al Yamama
in Dammam, KSA.



Professional training to CBRE QS
team in Mumbai, India.

Continuing Professional Development (CPD) – Seminars and Webinars

AIMS provides continuing professional development (CPD) seminars/ workshops for QS and construction Industry professionals to impart skills and knowledge for their career development. AIMS CPD seminars and workshops cover various professional skills in areas of management, leadership and soft skills. AIMS designs CPD seminars with global standards. AIMS provides interactive workshops and seminars by global experts and highly experienced professionals in the industry. Our programs are organised in a structured way, and attendees can quickly attain knowledge and fill gaps in their professional development. AIMS organised various international CPD seminars/workshops in UAE, GCC countries, Philippines and India.




"CPD is the holistic commitment of professionals towards the enhancement of personal skills and proficiency throughout their careers."

- The CPD Certification Service, UK

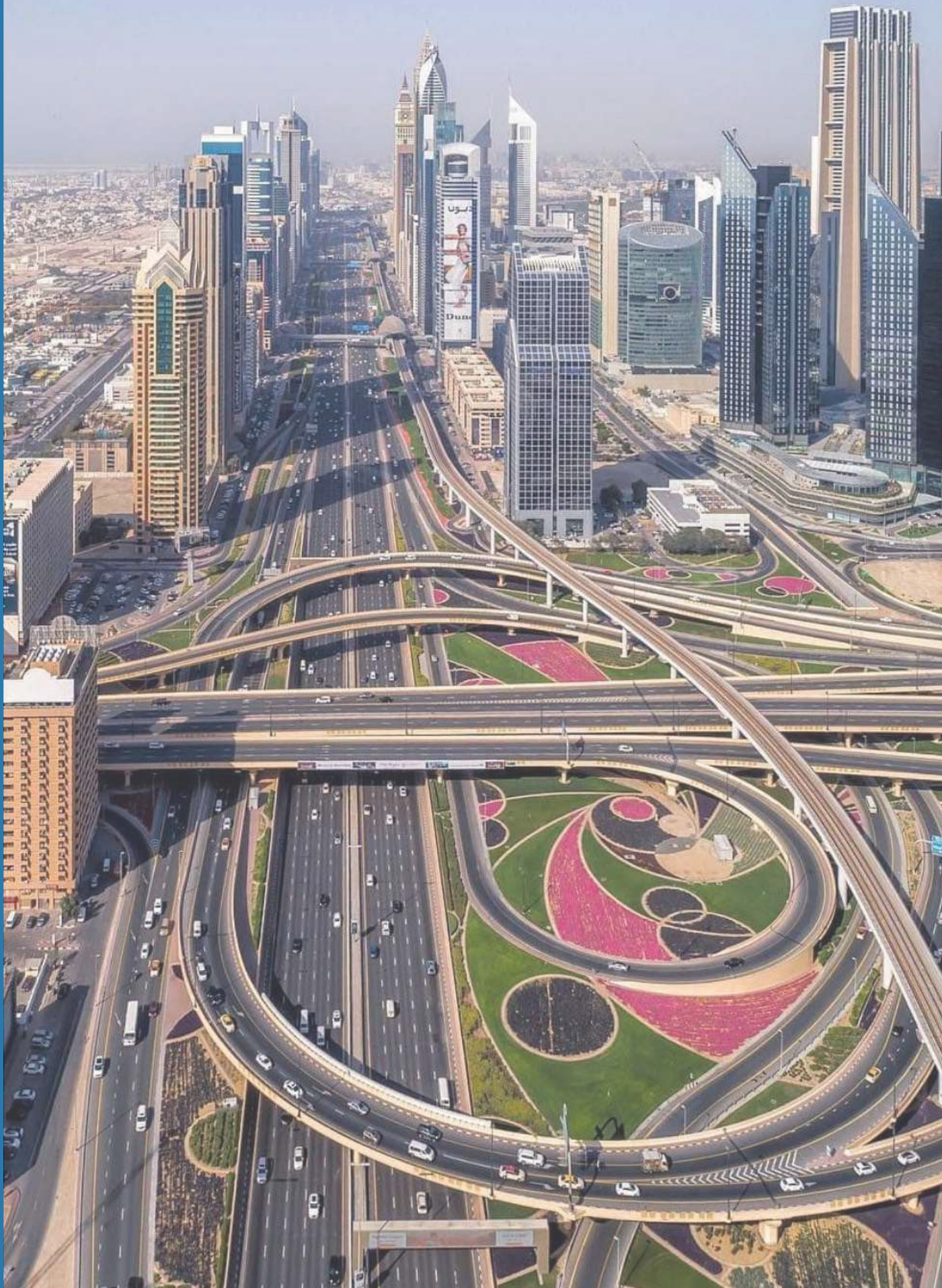
CPD is a process of recording and reflecting on an individual's learning and development. It helps the professionals gain skills, knowledge and experience in both formal and informal ways. CPD is a recognised, systematic way of tracking your professional development on an ongoing basis. It also helps you document and reflects on any learning or training you undertake, either formally or informally.

Advantages of CPD Seminars/Workshops to professionals

- Helps to develop their progression on an ongoing basis
 - Helps to review, reflect on learnings
 - Improve capability and competency
 - Involves progression from basics (know-how) to more advanced understanding
 - Widens range of transferable skills like leadership, managing projects and organising skills
 - Set development goals and objectives from formal/informal learnings
 - Development of career to reach apex level within an organisation
 - Helps in discovering gaps in skills and fulfilling them
 - Helps to demonstrate professional standing to clients and other stakeholders
- 



Dubai



Highlights from CPD Seminars

Successful CPD events conducted in Dubai from 2014 to 2020.



CPD Seminar on “Legal and Contractual English Writing Skills” - by Mr. Richard Brady, BLC, UK.



CPD Seminar on “Contract Administration under FIDIC - 1999” - Dr. Sam, FRICS.



CPD Seminar on “Commercial Management” - Mr. Praveen Pai, MRICS, Dubai.

AIMS MRICS Success Celebrations - Dubai



Many Thanks to all the Mentors and Counsellors for their great support in our success journey.



AIMS Assoc. RICS Success Celebrations - Dubai



Many Thanks to all the Mentors and Counsellors for their great support in our success journey.



Abu Dhabi



Highlights from CPD Seminars

Successful CPD events conducted in Abu Dhabi from 2015 to 2020.





Highlights from CPD Seminars

Successful CPD events conducted in Kuwait from 2015 to 2020.



AIMS Success Celebrations - Kuwait



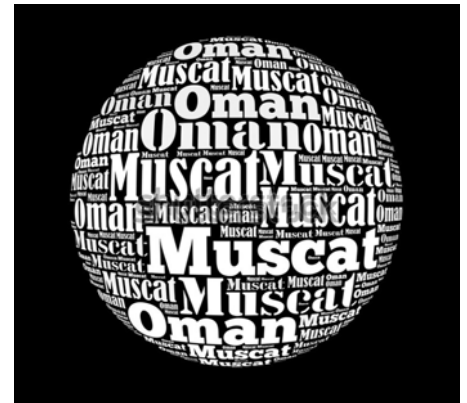
Many Thanks to all the Mentors and Counsellors for their great support in our success journey.





Highlights from CPD Seminars

Successful CPD events conducted in Oman from 2015 to 2020.



AIMS Success Celebrations - Oman



Many Thanks to all the Mentors and Counsellors for their great support in our success journey.





Highlights from CPD Seminars

Successful CPD events conducted in Bahrain from 2018 to 2020.



AIMS Success Celebrations - Bahrain



Many Thanks to all the Mentors and Counsellors for their great support in our success journey.



Kingdom of Saudi Arabia (KSA)



Highlights from CPD Seminars

Successful CPD events conducted in KSA from 2019 to 2020.



AIMS Success Celebrations - KSA



Many Thanks to all the Mentors and Counsellors for their great support in our success journey.

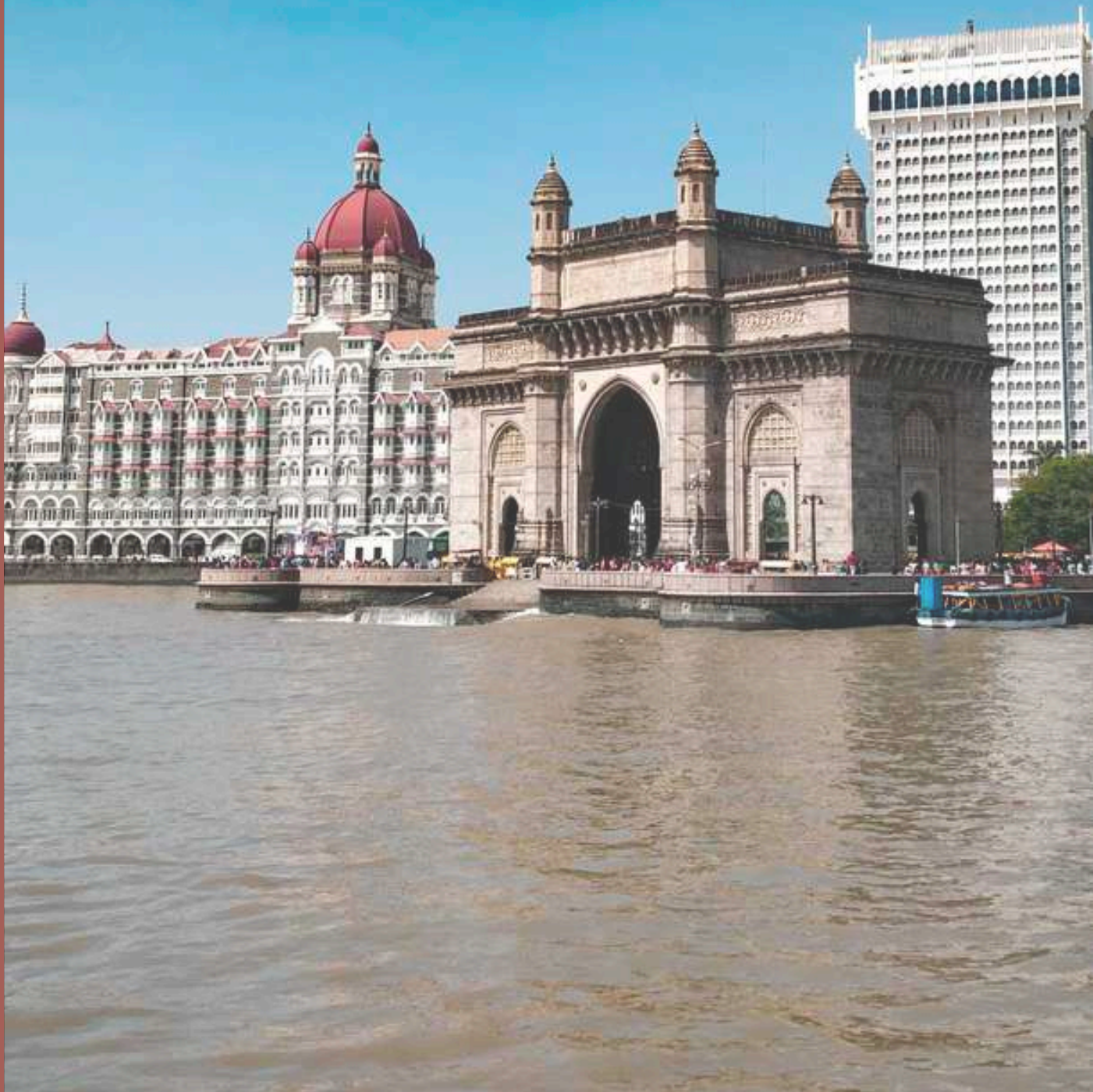




Highlights from CPD Seminars

Successful CPD events conducted in Qatar from 2015 to 2020.





Highlights from CPD Seminars

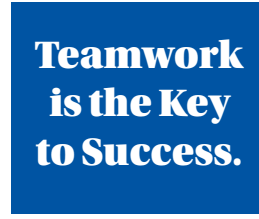
Successful CPD events conducted in India from 2015 to 2020.



APC Special Sessions and Mock Interviews



Teamwork for Success



Success Journey - 2015 to 2020



Felicitations to Mentors

Many Thanks to all the Mentors and Counsellors for their great support in our success journey.



Dr. Sam - Dubai



Mr. Ajantha - Dubai



Ms. Sangeeta Lutharia - Dubai



Mr. Praveen Pai - Dubai



Mr. Rana Zaffar - Abu Dhabi



Mr. Krishnaprasad - Bahrain



Mr. Satya - Oman

Testimonials

"If you really keen to become a Chartered Surveyor with a high potential of success, then I would have no reservation in recommending AIMS APC guidance program. The program has been designed for every professional who wants to become a Chartered Surveyor and attain the highest standard of qualifications in the construction industry which is recognized worldwide."



Mr. Ahmad Ramadan

"AIMS APC Guidance Program and motivational sessions from Mr. Ramesh Palikila are outstanding and helped me a lot in attaining success in my APC journey. I would sincerely recommend QS professionals and APC aspirants to join AIMS to accomplish your aims. I also express my gratitude to AIMS and Mr. Ramesh for his continued guidance and support for the QS community and candidates."



Mr. Praveen Pai



Mr. Mohammed Shakeel Ansari

"My eventful journey post MRICS with AIMS also provided me a professional platform where new experience, knowledge and skills could be acquired, demonstrated and shared with many Construction Professionals as a mentor. AIMS is highly recommended for young and experienced Quantity Surveyors and Contracts Professionals who aspire to develop further in their respective profession and career."



Ms. Manju Poovathumkadavil

"AIMS APC Guidance program is well tailored to meet the highest level of quality and knowledge. The professional support and advice provided by Mr. Ramesh Palikila made an invaluable contribution towards my success in APC interview in the very first attempt. I believe it is a life changing program that will help many professionals to achieve their aims at an international level. "



Ms. Sajina

"During my journey with AIMS, I have realized a steady progression in my interpersonal skills as well. Appropriate guidance, reference materials, mock interviews and above all consistent motivation really helped me to get through the assessments and finally to become a successful chartered Quantity Surveyor. Thank you Mr. Ramesh & AIMS for making this happen."



Ms. Reham Ragab

"I have known Mr. Ramesh Palikila, the founder of AIMS for over 4 years. He successfully mentored our team during my APC journey in 2011, which is testimony that AIMS is a remarkable mentoring organization with a focus on not only their candidates' professional success, but also on their career and personal development. AIMS are passionate about success and results."

AIMS Team Testimonials on LinkedIn - Middle East



James Casey • 1st
Contracts Manager at Al Nasr Contracting
2h • 🌐

Delighted to have finally obtained my designation as member of the RICS over the weekend. Extremely grateful to **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS** for his invaluable guidance, my counsellor **Michael Reidy MRICS** and the many others who have supported me throughout this process.

👍 26

8 comments



Dr Sinu Varghese • 1st
Project Manager at Nael General Contracting,PMP...
1h • Edited • 🌐

I am happy to share my achievement of becoming a member of the Royal Institution of Chartered Surveyors. I thank God almighty for stepping in and doing wonders in my life. This journey was guided by many especially Mr.RAMESH PALIKILA BTech, FIS, FAIQS, FRICS who was a true mentor. I thank Mr. Praveen Pai MRICS, MIS for organizing mock interviews to get the feel of the APC assessment. I sincerely thank my counsellor Mr. Biju Thomas MRICS, MIS, ACI Arb for his continuous support throughout my APC. Finally, I thank my family for giving support to achieve the status of 'Chartered Commercial Project Management Surveyor'.



Luana Madalina Vasiliu, MRICS • 3rd+
Quantity Surveyor at AL RAKHA GROUP - A group of...
11m • Edited • 🌐

I would like to share my great achievement of becoming a Chartered Surveyor as Member of RICS (Royal Institution of Chartered Surveyors). It has been a wonderful journey the past 1.5 years, full of hard work, dedication and commitment to pursue my goal. Definitely, I couldn't achieve it without being part of **#AIMS** team. I am heartily recommending **#AIMS** family for future aspirants who would like to become **#AssocRICS** or **#MRICS** under Quantity Surveying & Construction or Project Management pathways. Many thanks to Mr. **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS** for his endless support and professional guidance, to my councilor Ms. **Neelima Kannan MRICS** and to my mentors Mr. **Lokitha Karavita (LOKI)**, and Mr. **Rana Zafar Iqbal - CCE, MSc QS, MRICS**, who were always there encouraging and inspiring me. Special thanks to my amazing study group, I couldn't accomplish this without our team working and motivation. Last but not least, I am thanking to my husband, who has always been my rock and supporting me along all this challenging process.



I passed!

rics.org/a



Shifa Asif • 1st
MRICS | Quantity Surveyor | Contracts and...
14m • 🌐

With immense gratitude and happiness, I would like to share my achievement of becoming a Member of the Royal Institution of Chartered Surveyors. I would like to thank Almighty and everyone who were part of my APC journey.

This wouldn't have possible without AIMS - Akhil International Management Solutions and Mr. **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS**. AIMS is a wonderful platform for any professional aspiring to become MRICS. The group study and mock interviews arranged by AIMS helped me immensely in this journey.

I am forever grateful to **Praveen Pai MRICS, MIS**, the greatest mentor anyone could ask for. Truly appreciate all the support, motivation and time you spend for my APC journey.

I am immensely thankful for all the support from my counsellor, **Andre Swanepoel, Neelima Kannan MRICS, Rejitha M Raju - MRICS I PMP I CPP I CPPM I B-Tech Civil**, Smitha Indu MRICS for the help from my submissions till the mock interview.

Also, thankful to Akash Sir, **Baiju Abdul Karim B.Tech,MBA,ACI Arb,MRICS, Remya Mani, MSc(QS), MRICS, Rani Royce, MRICS,B.Tech,C.C.P**, many friends from AIMS and my team mates.



Mudassir Ahmed Siddiqui • 1st
MRICS, MSc QS, B.E.Civil, CCP, ACI Arb,
1d • 🌐

Allahumduillah, I have passed the RICS Final Assesment. I would like to thank all those who supported me during the APC journey, especially to my mentor **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS, AIMS - Akhil International Management Solutions** and my friend **Vedhakumar Ramadoss MRICS**, and my colleagues for helping me in achieving my goals. Finally to my family without their support I couldn't have made it an MRICS Chartered Surveyor. **#success #mrics #aims #chartereddsurveyor**



Sameera Bandara • 1st
Project Quantity Surveyor at AL KOOHEJI ELECTRICAL...
38m • 🌐

I would like to share my achievement of becoming a "Chartered Quantity Surveyor (**#MRICS**)" of the Royal Institution of Chartered Surveyors. I started the RICS APC journey in 2016 and three years of hard work and dedication helped me in achieving the dream goal. My special thanks to @Mr. Ramesh Palikila from AIMS - Akhil International Management Solutions, UAE for guiding me for the vision to achieving my goals. After joining with Mr. Ramesh (AIMS) I was able to find the clear direction and encouragement throughout the APC journey. I would like to recommend Quantity Surveying & Construction or Project Management candidates to join with AIMS to accomplish your aims. Many thanks to **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS** for his endless support and professional guidance, also my counselor Mr. **AMILA GAYAN MRICS** and all my mentors. Special thanks to my colleagues and

AIMS Team Testimonials on LinkedIn - India



Vetri Selvan MRICS, PMP®, ACI Arb • 1st
Chartered Quantity Surveyor
2h • Edited •

Delighted to share that, I have passed the final assessment and became a chartered quantity surveyor and professional member of **RICS** i.e **MRICS**.

Throughout this remarkable accomplishment, **AIMS - Akhil International Management Solutions** which is being led by **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS** was mentoring on chasing my aim.

At this juncture, I would like to thank Mr. **Suresh Subramani BE, CCP, MSc(QS), MRICS** who is my counsellor and Mr. **Ravi Kumar Bsc (Hons) QS, MRICS, MCIQB** who guided and provided excellent support amidst of their tight schedule.

The webinars hosted by **Indian Institute of Management Bangalore, HKA, Pinsent Masons, AACEI-UAE**, and Mr. **A.L. Ziyen LLM (UK), BSc (Hons) QS, MRICS, MCI Arb, MAIQS, AIQS(SL)** on communication and contract & claims has provided extensive insights on the subject matter.

Besides, I also would like to thank **Archana Dutt, Bharti verma** of **RICS India** on extending their support on addressing various queries on APC assessment submissions.



Padmini Rajaraman MRICS • 1st
Board Of Directors at RajaRaman Constructions...
1m •

My hearty thanks to **RICS** and **AIMS - Akhil International Management Solutions** for being a part of a reputed and globally recognised Institutions, Special thanks to my Mentors **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS** and **Vps Nihar Nanyam, MRICS** for their continuous support and for guiding me throughout and **Nimish Gupta, FRICS** for always Motivating me.

The journey of evolving from a student to a being a professional has been wonderful with great mentors

Thanks to **Archana Dutt Bharti verma Bharti verma** for their assistance and accelerating me through the



Mohammed Imran Parihar PMP, MRICS • 1st
Construction Project Manager
1h • Edited •

Delighted to announce that I have passed the **RICS** Assessment of Professional Competence.

I would like to thank my family, my friends, my mentor **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS**, my counsellor **Oshan Saranga B.Sc. (Hons) QS, MRICS, MAIQS**, all team members at **AIMS - Akhil International Management Solutions** for #internship your invaluable support during my APC journey.



I passed!



SAMRAT GHOSH, MRICS...E 2. CCP. PSP. CSM • 1st
Principal Consultant (Rail Program and Performance...
10h •

Charterhip is the dream for any engineering professional working either in design or execution or project management domain. Following 12 months structured training, attending several webinars delivered by various global professional bodies like **#CIOB, #PMI** and **#AACEI**, I am very proud to be able to announce that I am now a Chartered Surveyor and professional member of **RICS** i.e., **#MRICS**.

Throughout this remarkable accomplishment, **#AIMS** which is being led by **#RameshPalikila, FRICS** was guiding and mentoring me on achieving my dream successfully. At this juncture, I would like to thank my senior colleague and well wisher **#MarkMorris** for his valuable advice amidst of his challenging work schedule.



VARA PRASAD KOTHAPALLI, MRICS • 1st
Assistant Cost Manager at NEYO Group
1h •

Delighted to share that I have passed my Final Assessment of **RICS-APC** and became a Professional Member of **RICS (MRICS)** and Chartered Quantity Surveyor.

I would like to thank My counsellor Mr **Janakiram VVS MRICS** and my mentor Mr **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS** for your valuable guidance and excellent support throughout my APC journey.

Special thanks to **AIMS - Akhil International Management Solutions** for conducting CPD-Seminars in INDIA for **MRICS** aspirants.



DIBYENDU SUVADARSA...ENA, MRICS, MIET • 1st
Actively looking for a job in Tendering and Contracts
7mo •

I am glad to declare that I have passed my APC and became an **MRICS**, a much-awaited professional status. However, at the outset, I would like to extend my sincere gratitude to my chief mentor **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS**, my counsellor **Akash Paunekar, MRICS, MIS, LLM Law Candidate**, and my adviser **Aditya Upadhyaya, MRICS, PGPPM, BE Civil, Dip Civil** for their constant support and guidance, which helped me in this journey to accomplish my dream.

Furthermore, I would like to express my sincere thanks for all types of supports received from **AIMS - Akhil International Management Solutions** at Dubai, where I learned about the complete process, developed my knowledge and awareness on the competencies and case study. Based on my personal experience and the successful result, I would like to recommend all APC aspirants to join **AIMS - Akhil International Management Solutions** for accomplishing their aim. **AIMS - Akhil International Management Solutions** is a perfect platform where you will get complete support and guidance throughout your APC journey to achieve the goal.



Kevin Naik • 1st
Assistant Manager at Naik and Associates
now •

I am pleased to share that I have passed my Final Assessment of APC and I am now recognise as a **MRICS** and Chartered Quantity Surveyor.

Special thanks to **RAMESH PALIKILA BTech, FIS, FAIQS, FRICS** and **AIMS - Akhil International Management Solutions** for your guidance and support throughout this process.

AIMS Global Webinars - 2020

AIMS – CPD WEBINAR – 24 MAY 2020
“ BIM implementation in international Projects ”
 - Mr. Nithin Thomas BE, MSc (CPM), MRICS

A big thank you
 for all your support.

AIMS
 Join AIMS to accomplish your aims

AIMS – CPD WEBINAR – 14 June 2020
“Cost Control processes and use of ERP products (CCS) ”
 Special thanks to Mr. Lalu Varghese, Director & CEO, LSS Pvt Ltd .

ERP Product in Cost Control Process

NET Trade Summary

AIMS – CPD WEBINAR – 23 August 2020
“Business Communication and Decision Making Skills”
 Special thanks to Ms. Karen Cox , Director – Language Link (Ireland – Europe) & Dr. Ian Dillion – Sr. Training Consultant – Language Link.

AGENDA

- Business Communication Skills
- Presenting Your company
- Business Writing Skills

LANGUAGE LINK

NEED ANALYSIS OF BUSINESS COMMUNICATION SKILLS

AIMS
 Join AIMS to accomplish your aims

DECISION MAKING

Many thanks to all attendees and excellent presence of professionals

AIMS – CPD WEBINAR – November 07, 2020
 Special thanks to Ms. Luay Azzam BSc (Hons), CQS, FAIQS , CIARB, FRICS COO, NEA (Nabih Elias Azzam & Partners) Consultants – UAE.

Effective Cost Management in International Construction Projects

1. COST PLANNING

Cost Planning Process

- Client's requirements
- Quantification process
- Standard Method of measurements
- Pricing methods
- Rate's database
- Assumptions
- Exclusions
- Inclusions
- Marked-up drawings / List
- Contingencies
- Risk Register
- Control of documents and distributions
- Revisions
- Value Engineering options
- Revised Cost Plans
- Comparative Cost Plan
- Bench Marking
- BCIS Cost Analysis

Cost Management Principles

- Design economics**
 - is an understanding of the economics associated with the design of building.
- Cost Planning**
 - is the technique by which the budget is allocated to the various elements of an intended building project to provide the design team with a balanced cost framework within which to produce a successful design.

Design Vs Cost

Many thanks to all attendees and excellent presence of professionals

We are committed to serve built-environment professionals with our upcoming programs.



JOIN AIMS TO ACCOMPLISH YOUR AIMS!

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